John Allen Vaccination Centre, and the whole of AHT Lochailort Kentford Ltd 12/05/25



MARKET EVIDENCE REPORT 2025 JOHN ALLEN VACCINATION CENTRE AND AHT

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1.0 Introduction

1.1 Site Overview

The John Allen Vaccination Centre and Animal Health Trust Research Centre is located 4 miles east of Newmarket and 24 miles from Central Cambridge. The site area is circa 120 acres; inclusive of grassland, stables, and commercial use buildings (totalling about 30 structures). The properties have been constructed over time to produce a bespoke facility for clinical and research activities, resulting in properties ranging significantly in age, construction style and use. The previous uses include a visitors' centre, accommodation, office space, centre for small animal studies, a centre for equine studies, cancer therapy centre, MRI & X-Ray facilities, a hydrotherapy unit, kennels and stables.

The site accesses onto the B1506 via Sire Lane. The village location of the site is secondary for commercial uses. There is no on-site amenity, but the village does benefit from a local railway station on the trainline connecting Ipswich to Cambridge with limited local amenity within Kennet, two pubs a local shop and garage.

2.0 Market Evidence

2.1 Cambridge Commercial Market and Wider Trends

Cambridge has a robust and expanding commercial property market. The market has grown strongly over the last 10 years, albeit the local commercial property market has struggled over the last 12 months, and is, as a globally significant science and technology cluster, largely built on the back of Cambridge University and the talent pool that the establishment has generated. The markets in which current occupiers operate further reflects this, with 85% of floorspace across the city's science parks and business centres being occupied by knowledge intensive business and Cambridge continues to attract significant R and D businesses right from start up to globally recognised brands.

As already mentioned, Cambridge has established itself as significant tech cluster built around the knowledge of the University. Cambridge was the first European City that saw the potential of commercialising the ideas of the University. Cambridge Science Park was the first Science Park in Europe and set up solely for this purpose. From this Cambridge has managed to grow its businesses around its knowledge cluster to establish itself as leading European Technology Hub.

Cambridge is the driving force for the science and tech development and knowledge within the UK and companies looking to grow or co-locate will very much want to be located within the cluster. The collaboration with other similar sciences and cross-over potential of sciences drives the locational decisions of businesses in knowledge intensive talent pools built around the university. This further fuels the cluster which gains greater attraction with its on-going growth and expansion.

2.2 Q1 2025 market Trends: Offices and Labs

The first quarter of 2025 saw a positive level of transactions, totalling 226,506 sq ft which was comprised of a 100,000 sq ft transaction to ARM at Peterhouse Technology Park. This is up significantly on Q1 of 2024, but the overall trend on new requirements is currently downwards and Q2 and Q3 will see limited levels of take up in both offices and labs.

It is anticipated that both Office and Lab markets will improve during the course of the year with VC funding levels increasing with stronger levels of M and A activity. There is, however, both national and global uncertainty and this is likely to delay any strong recovery through the rest of the years which will have ramifications beyond 2025. This is currently manifesting as limited new demand in the market.

There will also be rental pressure moving forward as a significant quantum of office and lab spaces are under construction and will be delivered into the market from 2025 and onwards. This is a lag reaction to the markets, particularly the life science market, of 2021 – 2024. Coupled with a certain amount of second-hand space being released by occupiers and given the supressed levels of demand, it is likely that rents will start to fall.

2.3 Lanwades in Relation to the Cambridge Cluster

The John Allen Vaccination Centre and AHT site sits peripherally to Cambridge and will not benefit from the clustering advantages described earlier. It will therefore not be considered by R and D companies looking to locate in Cambridge and will not benefit from the growth of Cambridge and the science cluster located here. It will only attract a local market which is extremely limited. This is shown in **Appendix 1.**

The site was previously a specialist operating for the Animal Health Trust and since the demise of the Trust it has remained vacant. Kennett is a relatively small rural village outside of Newmarket with limited local amenity. It will be viewed as secondary to the Newmarket commercial market which in itself is very small. It will not be considered as part of the Cambridge Cluster. A cluster that is now well provided in terms of immediate and future space with a further 10 million sq ft of consented or allocated space within the cluster itself with an additional 7 million sq ft being promoted through the local plan. To put this into context there is currently 10 million sq ft of commercial office and lab space in Cambridge, with what is planned this could take the commercial market to 27 million sq ft and a corresponding workforce increase from 120,000 people to 250,000 people.

While the site is within walking distance of the Kennett Station, which connects into Cambridge, the site will not benefit commercially through increased demand from the growth of Cambridge. It will remain a local market, secondary to Newmarket and any commercial development is unlikely to be viable.

2.4 Site Marketing

Bidwells have undertaken the marketing of the site at Lanwades, Kentford, in line with the council policy, for a new R&D occupier on the basis of a lease or sale of the land and correlating buildings. The marketing has included: Marketing particulars, online advertising, External marketing via media outlets and signage on the site, facing out over the B1506 road. Further detail can be seen in **Appendix 2.**

The Bidwells Site Marketing and Enquiries schedule details the lack of occupiers prepared to progress with a site located 24 miles from the centre of the Cambridge cluster as seen in Appendix 1, with the majority of enquiries being for equestrian or animal care use.

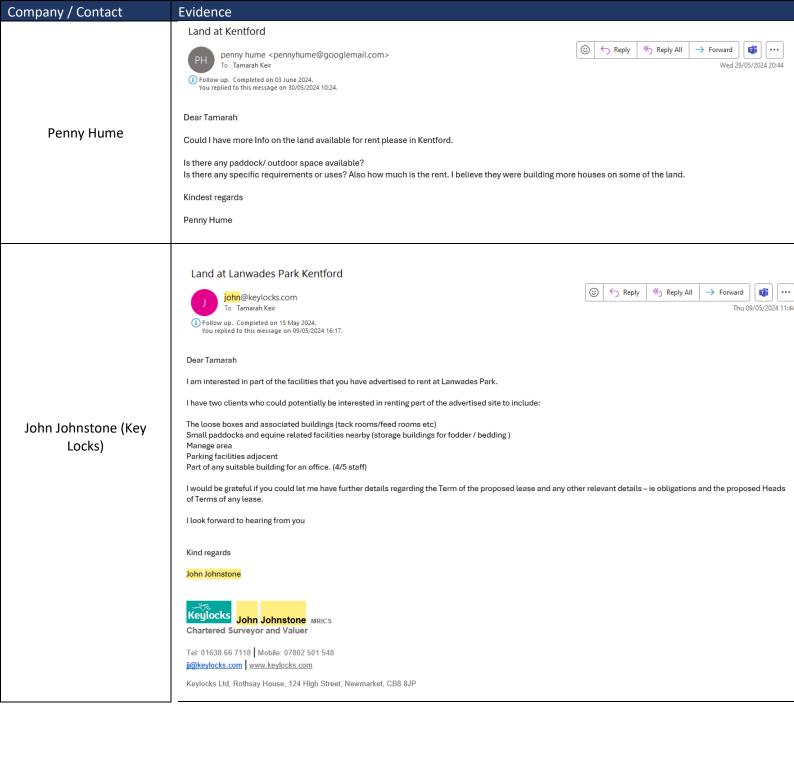
The site was advertised via websites and online marketing platforms, signage on site and through local business publications, as noted in Appendix 2, 4 & 5. These conduits of information are those typically used by Bidwells when instructed to market commercial space, with the ability for enquiries to be monitored as they make contact via phone, email or letter.

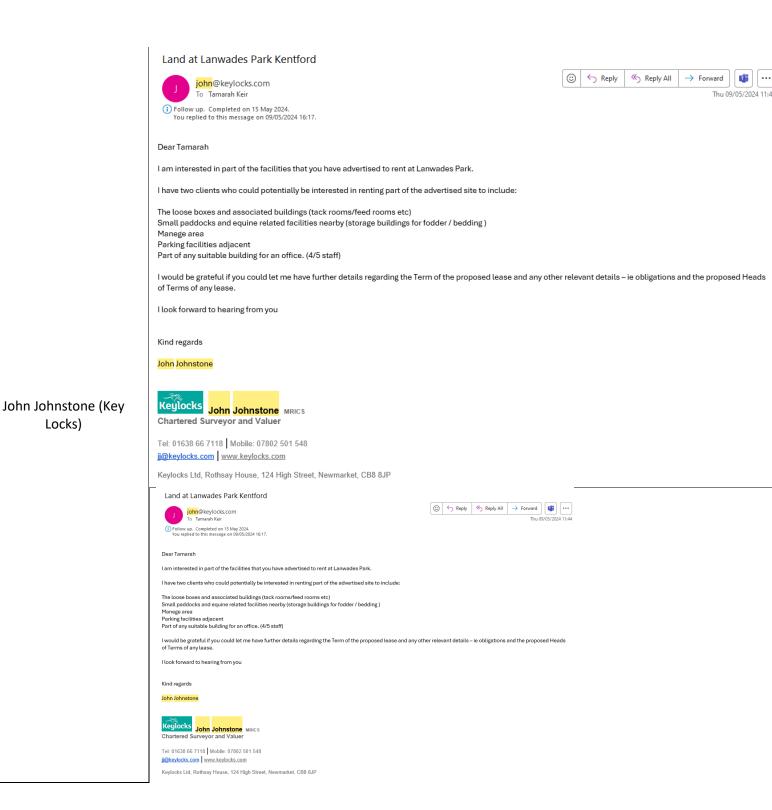
LANWADES ENQUIRIES SCHEDULE

LANWADES ENQUIRIES SCHEDULE

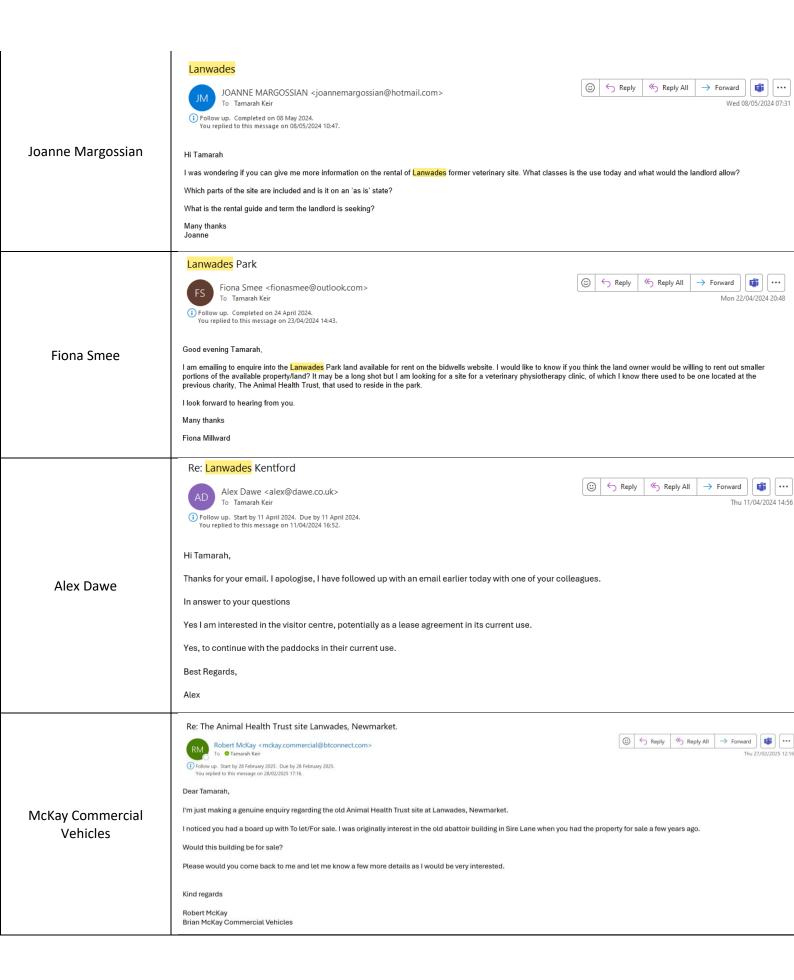
| Company / Contact | Use | Requirement | Property | Date | Type of enquiry | Email Contact | Evidence |
|--------------------------|------------------------------------|---|---|---------|-----------------|----------------------------------|--|
| | | Seccure dog walking paddock requirement for safe | | | | pennyhume@googlemail.com | Except Control of the |
| Penny Hume | Dog Walking Paddock | and | Grass land | Jun-24 | Email | <u>pennynamewooogieniali.com</u> | THE RESERVE OF THE PARTY OF THE |
| | | Representing a second commerical equestrian client | | | | | KINCHOL E |
| | | who is keen to make use in all the available paddock | | | | | THE RESIDENCE OF THE PARTY OF T |
| | | land to the west of the main site. High level enquiry and | | | | john@keylocks.com | Minte |
| | | is interested in better understanding the terms that | | | | | |
| John Johnstone (Key Lock | Equestrian | would accompany this lease. | Grass land | May-24 | Email | | AND THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUM |
| | | Client of Key Lock with commerical equestrian | | | | | Marie |
| | | requirement for equine transport company. To make | | | | iohn@kevlocks.com | A CONTRACTOR OF THE PARTY OF TH |
| | | use of all the exisiting facilities and grass land. High | | | | torn to ke stocks, com | _ |
| John Johnstone (Key Lock | Equestrian | | Stable blocks / equestrian facilities / grass l | Jun-24 | Email | | 40.000 |
| | | Vertinary practice, enquiring directly into Lanwades | | | | | NAME OF TAXABLE PARTY. |
| | | and would | | | | joannemargossian@hotmail.com | - |
| Joanne Margossian | Vetinary Practice | be interested in uderstanding possible rental figures. | Part of existing property | Jul-24 | Email | | Plan Annual and annual |
| | | Vetinary physio for small animals, with a number of | | | | | |
| | | practicing nurses on site. Planning to combine their | | | | | |
| | | client bases to form a newly regsitered company. | | | | fionasmee@outlook.com | O TOTAL TOTAL NO. |
| | | Enquiry into renting part of the facility. May require | | | | | enter contract of the state of |
| Fiona Smee | Vetinary Physio | some works to fit their desired use. | Plot 2 / Grass land | Aug-24 | Email | | ACTION AND ADDRESS OF THE ACTION ADDRESS OF THE ACTION AND ADDRESS OF THE ACTION AND ADDRESS OF |
| | | Visitor centre / venue requriement with aim to make use | | | | | |
| | | of the visitor centre a it stands and maintain and up | | | | | |
| | | keep the grass land as further grounds / surroundings | | | | | |
| | | to their existing prememsis. Enquiry into the possibility | | | | | |
| | | of acquiring or renting the visitor centre and renting the | | | | alex@dawe.co.uk | |
| | | grass land. | | | | alexio dave.co.us | |
| | | Currently unsure what entitiy would be invovled in | | | | | The second second |
| | | purchasing or leasing and whether it would be under | | | | | Personal Parish |
| | | his companies of his own name. Is keen to visit the | Visitor Centre (to let / buy) | | | | |
| Alex Dawe | Visitor Centre / Venue | sight. | Grass Land (to buy) | Sep-24 | phone call | | ergen |
| | | Direct enquiry into the space in the old abattoir space | | | | | Professional Company of the Company |
| | | but | | | | | • |
| | | open to any currently avaible space for light industrial ℓ | | | | mckau.commercial@btconnect.com | |
| | | storage use. Limited knowledge, currnelty awaiting | | | | Inckay.commercial@btcomiecc.com | |
| | Commerical Vehicles I | further feedback in order to detail the requiremnt | | | | | |
| McKay Commercial Vehicle | TBC | further. Purchase would be prefered. | Old Abattoir / availabl space | Feb-25 | Email | | |
| | | Enquiry into the possibility of purchasing the grassland | | | | | |
| | | on the site for private ownership. Plan to construct | | | | tahl@cambridgeneurotech.com | |
| | | equine facilities in the future. Would consider long | | | | tarité cambridge l'édicteon, com | |
| Dr Holtzman | Private Use / Retraing of Race Hor | | Grass land | Mar-25 | Phone call | | |
| | | Requirement for Agri-Tech company based locally. | | | | | ● Table 1992 ● Table 1992 Control 1992 |
| | | Desire to consolidadte several work spaces into one | | | | | |
| | | facility. 7,000 - 9,000 sq ft with small lab unit of c. 500 | | | | ross.hemmings@savills.com | Inches Control Control |
| | | sqft. There is a further need for c. 1 hectare of grass | | | | | \$50000 management |
| c/o Savills | Agri-Tech company | land with power and water supplies for poly tunnel use. | Office and Grass land | Ap - 25 | Email | | p- |
| | | Requirement for R&D facility outside of Cambridge, with | | | | | The second secon |
| | | preference for Newmarket. | | | | | |
| [<u>.</u> | | 3,000 - 5,000 sq ft of office and light R&D space. | | | | | BIT . |
| c/o Knight Frank | R&D | Limited inforamtion on occupation. | Office | Ap - 25 | Email | annabelle.riley@knightfrank.com | ATT a reason |

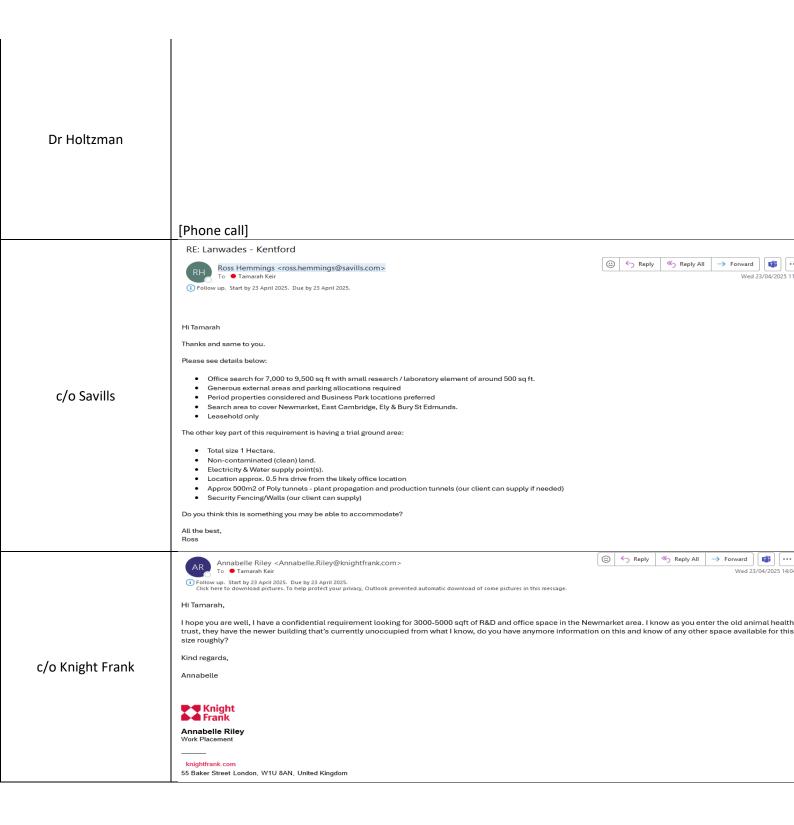
The enquiries outlined in the above schedule (with details provided below) were received by Bidwells during marketing. All enquiries were engaged with to understand if buildings could provide suitable and viable space. All enquiries, having further reviewed, did not wish to proceed.





Locks)





LANWADES MARKETING SCHEUDLE

| Marketing | Location | Dated |
|--------------------|-----------------------------|----------|
| Particulars | Internal marketing material | Mar-24 |
| Online | Bidwells website | Mar-24 |
| | | Feb 2025 |
| | | Jan 2025 |
| | | Dec 2024 |
| | | Nov 2024 |
| | | Oct 2024 |
| | | Sep 2024 |
| External marketing | Business weekly | May 2024 |
| Signage | Road facing sign | Mar-24 |

APPENDIX 3 DATABOOK

mbridge Offices Labs V3 May.pdf





Arc Market Databook



Overview

Occupier

The Oxford office and laboratory market enjoyed another solid year in 2024 with combined take-up of 406,800 sq ft, in line with the long-term average. This strength largely reflects the continued growth of advanced manufacturing, life science and tech and the ecosystem around the University. Collectively, knowledge intensive industries accounted for 85% of office and lab take-up. The biggest letting was to Novo Nordisk who took 60,000 sq ft at the Iverson Building on The Oxford Science Park. However, that is not the whole story and last year also saw a broader revival in office demand with major lettings to Aurora Energy (38,000 sq ft) and Laing O'Rourke (30,500 sq ft). Office availability fell to 8.2% at end-2024, its lowest since 2019. Lab availability was elevated at 18.3%, but the Oxford lab market is still in its infancy and requirements exceed availability by 140,000 sq ft. We expect prime office and lab rents to rise by 2.8% pa and 2.2% pa respectively, over the next five years.

Development

There is currently a significant amount of office and lab space under construction in and around Oxford, equal to 11% of existing stock. The biggest scheme due to complete this year is Red Hall and 1&2 Fallaize Street (total 150,000 sq ft), Oxford North, which is being developed by Thomas White Oxford. The biggest new scheme in 2026 will be three buildings (total 450,000 sq ft GIA) on The Oxford Science Park, which are being jointly developed by GIC and Magdalen College and project managed by Bidwells. While there is a risk that this new supply could add to vacancy in the short term, we believe that its arrival will unlock a lot of latent demand and help Oxford achieve critical mass as a science and tech cluster.

Investment

Following a flurry of deals in the first half of 2024, the Oxford office and lab investment was quieter in the second half, but still liquid and in total there were £141 million of deals last year. Prime office and lab yields in Oxford were stable though the second half at 6.0% and 4.75%, respectively.



Duncan May Partner, Business Space Agency

07879 883886 duncan.may@bidwells.co.uk

The facts

407_k sq ft

Office and laboratory take up in 2024, with 65,000 sq ft under offer

29% sq ft

Growth in demand for laboratories <10,000 sq ft during 2024 H2

9.6%

Office and laboratory availability at the end of 2024

74.4%

Growth in prime fitted laboratory rents over the past five years, with office rents increasing by 40.2% over the same period

News highlights

Novo Nordisk expansion in Oxford

The most significant letting in 2024 was the 60,000 sq ft letting to Danish pharmaceutical group Novo Nordisk at the recently completed Iversen Building at The Oxford Science Park. Novo Nordisk is the manufacturer of Wegovy and Ozempic, major treatments for weight loss and diabetes respectively and one of Europe's most valuable companies by market capitalisation. The company has relocated its principal UK office to Oxford from City Place in Crawley and has built on its presence in the city, which started back in 2017, with the opening of its diabetes research centre at the University of Oxford's Old Road Campus in Headington. Novo Nordisk finalised its move to The Oxford Science Park following the news that they had acquired US pharma group Catalent for \$16.5bn. The remaining 30,000 sq ft at the Iversen Building was under offer at the end of the year.

Office supply falls to pre Covid levels

The availability of office space fell to 8.2% at the end of 2024, its lowest level since before the pandemic and below the peak of 10.3% in 2021. Although part of the improvement is due to the withdrawal of older office buildings for re-development, the real driver has been the growth in office-based jobs. The latest data suggest that employment in office-based jobs in Oxford and the Vale of White Horse grew by 20% between 2019-2023 and while much of the growth was in scientific and technical jobs, there was also an increase in private sector administration. As a result, despite the shift to hybrid working and down-sizing by some occupiers, overall demand for office space in the Oxford market has increased over the last few years, defying pessimism about the future of the city's office market.

Strong Demand for Labs from Start-Ups and Scale-Ups

Although overall requirements for labs fell in the second half of 2024 following some major lettings, demand for smaller units >10,000 sq ft jumped by 29% between June and December. This growth is consistent with the fact that the flow of venture capital into life science start-ups and scale-ups has started to recover after a sharp drop in 2022-23. According to the UK BioIndustry Association life sciences in the UK raised £2.1 billion last year, up 64% on 2023, but still short of the £3 billion raised in 2021.

Repurposing at ARC Oxford provides new momentum

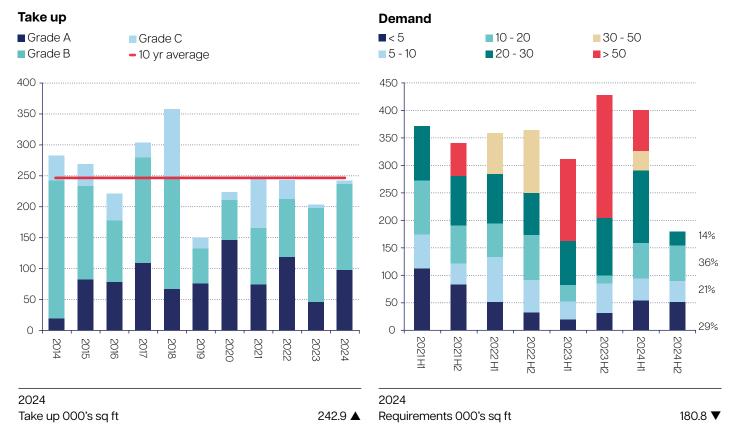
Since the purchase of Oxford Business Park in 2021, Brookfield Asset Management have been transforming the edge of city business park into a Science Innovation Campus. ARC Oxford has attracted 100,000 sq ft of leasing activity over the past three years, with more than two thirds of activity focused on the laboratory sector.

There is currently 290,000 sq ft of space being developed or repurposed at ARC Oxford, with the largest scheme under Brookfield's ownership being the 92,000 sq ft lab ready office building Ascent on John Smith Drive. Trinity House, which is being developed by Breakthrough Properties is due to deliver 210,000 sq ft (GIA) of laboratory space in late 2025 / early 2026.

Offices

The largest office letting in H2 2024 was to Laing O'Rourke on The Oxford Science Park.

Office demand (December 2024)



8.2% ▼

Secondary good

Secondary poor Annualised growth rate

Office supply (December 2024)

Availability rate

■ Grade A Grade C Grade B Available rate (rhs) 1000 12% 900 11% 800 10% 700 600 9% 500 8% 400 300 200 100 2024 Availability 000's sq ft 610.7

Office rents (December 2024)



£45.00 ▲ £25.00 ▲

2.8% p.a

Laboratories

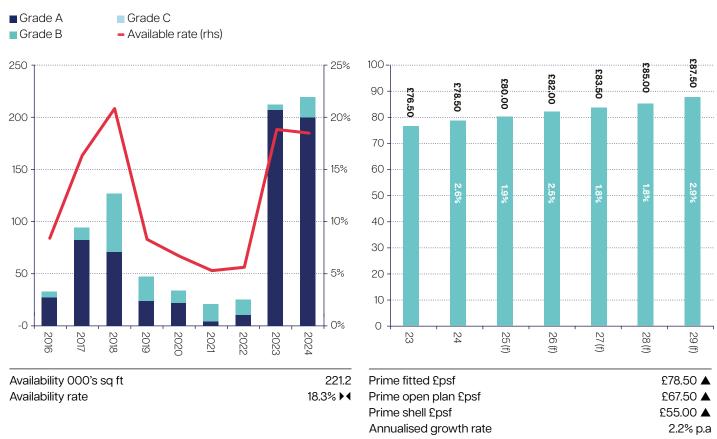
The second biggest letting after Novo Nordisk was to Tata owned battery tech group Agratas who took 22,860 sq ft at Milton Park.

Laboratory demand (December 2024)



Laboratory supply (December 2024)

Fitted laboratory rents (December 2024)



Capital markets

The Oxford office and lab investment market saw a flurry of investment deals in the first half of 2024 as finance costs peaked and prices stabilised. The second half was quieter, but the market remained liquid and in total there were £141 million of office and lab investment transactions last year.

The biggest deal in the second half of 2024 was the purchase for £19 million of 40-41 Park End Street, Oxford by the Royal Borough of Kensington & Chelsea. The office building in the city centre has recently been refurbished and is fully let and the price equated to a net initial yield of 6.7%.

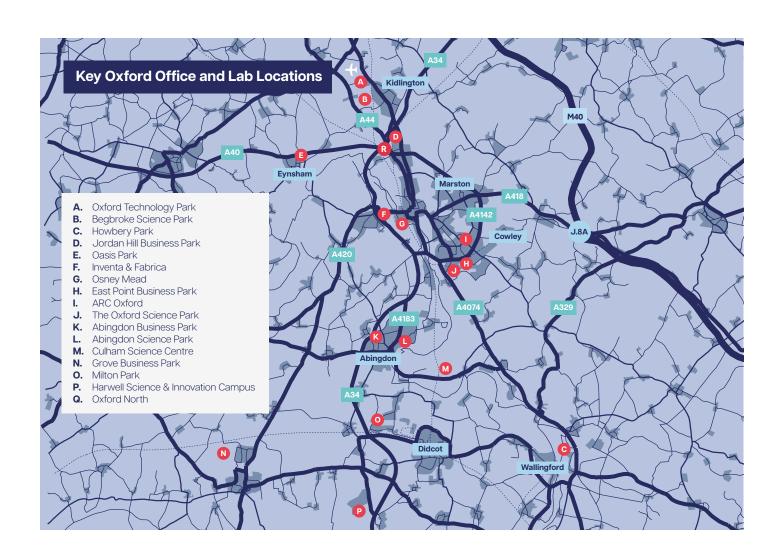
Prime office yields in Oxford were stable though the second half of 2024 at 6.0%, following a sharp increase from 4% in June 2022. Prime laboratory yields were also unchanged at 4.75%.

Oxford prime office and laboratory yields

OfficesLabs



Source: Bidwells



Key Bidwells transactions

Inventa, Botley Road, Oxford



Bidwells, acting on behalf of Mission Street, negotiated a new lease to Nucleome Therapeutics to take a new 20,000 sq ft bespoke, high-quality fully fitted lab space in Inventa.

Building 4100, ARC Oxford



Bidwells, acting on behalf of Advanced Research Clusters, negotiated a new 5-year lease (8,152 sq ft) of the fully fitted office and lab space in Building 4100 to Yellowstone Biosciences Limited at ARC Oxford.

The Lodge, 1 Armstrong Road, Oxford



Bidwells managed the freehold sale of The Lodge (a 3,300 sq ft period office building) on behalf of our client, Berks, Bucks & Oxon Wildlife Trust (BBOWT). The property was purchased by Ellison Oxford Limited.

Get in touch with our experts



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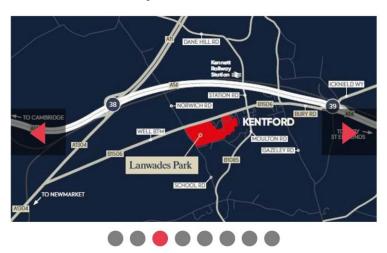
100% Post-consumer recycled paper.



MARKETING METHODS: MEDIA

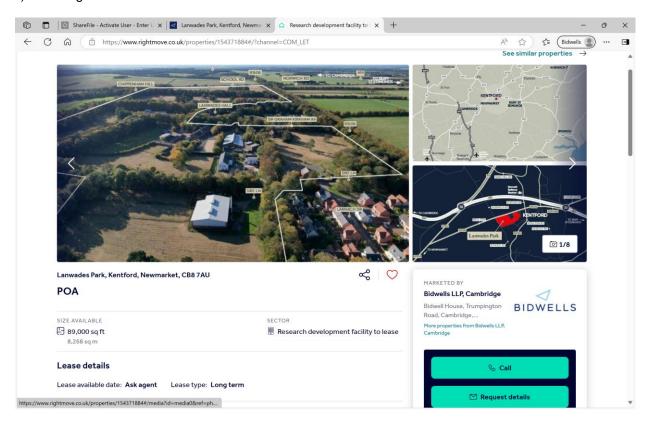
i) Bidwells Website

Lanwades Park, Kentford, Newmarket, CB8 7AU 89,000 sq ft

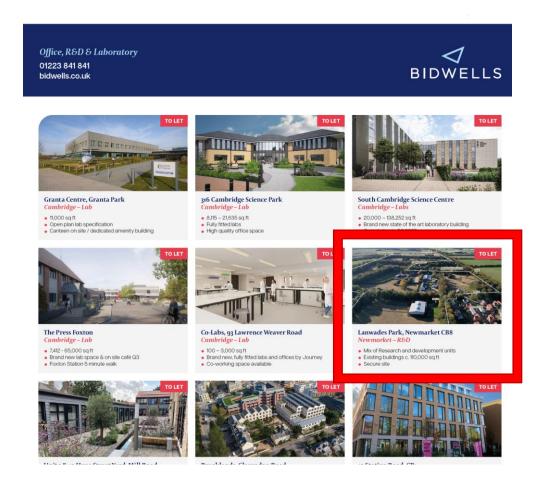


FOR SALE / TO LET: Research and Development space.

ii) Rightmove Website



iii) Business Weekly Publication



MARKETING METHODS: SIGNAGE ON SITE

i) Signage boards located on site, facing the B1506



